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WELCOME TO THE FUTURE

Welcome to the future at UCD Quinn School of Business.

UCD QUINN SCHOOL

At UCD Quinn School we have made a commitment to transformational learning and development, and to research, innovation and impact in Ireland and for the world. We work to cultivate informed, active, global citizens with the capacity to think, act, reflect and keep learning.

Our ambition is to help set you on your path to make a positive difference in business and society. At its best, university is about ideas, experiences and relationships that help you to see yourself and the world in new ways.

At UCD Quinn School you'll be challenged and supported to expand your horizons and ambitions as you build strong foundations of business knowledge. You'll be part of a global classroom, learning new ways of working, thinking and collaborating - and building friendships that will support you throughout your life and career.

GENERATION CHANGE

UCD Quinn School has a long history of innovation to help students meet and shape a changing business and social world. We are committed to leading that edge, not just today but for generations to come. We offer close links with our employer community, exceptional business internship opportunities, the chance to travel, an extraordinary alumni network, a vibrant campus community and a world-class learning environment.

At the heart of UCD Quinn School, is the exciting UCD Moore Centre for Business – a dynamic canvas of active learning classrooms, digital collaboration spaces, a showcase auditorium, and extensive co-working zones providing the ideal setting to collaborate, experiment, and learn by doing.

As you read, please imagine your future at UCD Quinn School. We hope you will be excited by our story and ambitious to be part of it, too. We would be happy to hear from you with any questions you may have. We look forward to working together to help shape the future of business.

Associate Professor Maeve Houlihan
Director - UCD Lochlann Quinn School of Business

WHY STUDY BUSINESS AT UCD?

The world of business is ever evolving and UCD Quinn School is evolving with it.



TOP 1% of business schools globally



TRIPLE ACCREDITED business school for 20+ years



GLOBALLY FOCUSED offering international opportunities



EDUCATION EXCELLENCE expertise across 100+ modules



DYNAMIC INNOVATIVE learning experience



EXCELLENT career opportunities with global Alumni Network of 107,000



PAID INTERNSHIP opportunities with top tier companies



PROGRESSIVE ENGAGING study environment



QUINN SCHOOL EXPERIENCE

The UCD Quinn School is a progressive and engaging environment, which places a strong emphasis on independent thought.

The experience of studying here is like no other. You will work with ambitious business students from around the world. You will meet some of the world's leading employers and interact with leading research-active lecturers. Our focus is not only on providing education, but also on the skills necessary to succeed in the working world. Our School is a community-focused epicentre on the UCD campus for our students, and a space purpose built for business education, formal and informal connecting, collaborating and continuous development.



COLLABORATION STUDIOS

Our collaboration studios have the latest audiovisual technology to train and practice your presentation and communication skills. In these spaces you can record and practice your pitches and presentations for group work or as interview preparation.

EXTENSIVE CO-WORKING SPACES

At the heart of the Quinn School is the idea of belonging, collaboration, co-working and side-by-side learning, inside and outside the classroom. Areas such as the Moore Atrium contain a rich mix of solo and collaborative working and social spaces for our students.

KPMG SKILLS ZONE

The KPMG Zone supports professional and personal development, as well as skill-building activity, experiences and opportunities for transformational learning and real workplace skill development. Co-located is the Data Analytics Lab which hosts Bloomberg terminals providing access to the premier professional tools used in financial, investment, treasury, business research and data analytics industries.

THINK LAB

Our Think Lab is a 16-person dedicated space for hands-on experimentation, problem solving and design thinking focused on innovation and teamwork. Designed to mimic the future of work in collaborative teams, the space is equipped with the tools needed for successful group work.

The experience of studying here is like no other. You will work with ambitious business students from around the world. Our focus is not only on providing education, but also on the skills necessary to succeed in the working world.

EY ENTREPRENEURSHIP AND INNOVATION HUB

This dynamic space contains 50 mobile node chairs with writable walls for collaborative learning. From presentation space to group work and problem solving, the EY Entrepreneurship and Innovation Hub enhances the work of Ireland's young business talent as they design the future.

MEDIA SUITE

Recording studios and editing suites provide opportunities and support to extend digital content and creator skills in collaboration with the Business eLearning team. From video and podcast creation to online tutorials, our students have access to the spaces and equipment necessary to be a digital leader in the world of business.

GEORGE MOORE DIGITAL COLLABORATION ROOM

This 66-seat digitised cooperative learning space will facilitate live business simulations, game-based learning, case assignments, interactive data analysis and team activities to nurture digital, and real-life collaboration skills.

AGILE THINKING

Ambition and unique learning spaces prepare our students to work in a rapidly changing global landscape.



TAKE A VIRTUAL TOUR OF THE UCD QUINN SCHOOL



SUPPORTING OUR STUDENTS

Knowing that life in a large university environment can be challenging, UCD and the Quinn School provide a range of supports to help our students adapt to life in college.

SCHOOL OFFICE

The School Office is the place for students to go for all queries relating to their course. All programmes have a dedicated Programme Manager based in the UCD Quinn School who will be a key support for all students during their time in UCD.

PEER MENTORS

Peer Mentors are students who have completed first or second year in a similar subject area. They are here to help students integrate into their programme area. Every first year student is linked up with a Peer Mentor during Orientation Week.

MATHS SUPPORT CENTRE

The UCD Maths Support Centre is available to students if required offering additional support

STUDENT ADVISERS

Student Advisers in UCD provide support to all students throughout their time here but in particular during their first year in college. Students can speak with them in relation to personal, social or practical issues. Our Student Adviser, Jacqueline Levine, can be found next to the School Office.

BUSINESS ACADEMIC WRITING CENTRE

Dr Megan McGurk, Director, at the Business Academic Writing Centre, delivers workshops to Quinn School students on topics related to writing. Through individual and group consultations, Dr McGurk shows writers how to craft a message designed to help an audience make decisions and solve problems.





COLIN TANNAM

Programme Manager

Each programme in the Quinn School has a dedicated Programme Manager to support students during their time studying with us. I am the Programme Manager for the Bachelor of Commerce International degree and I am the first point of contact for all students on this programme. My role is to support and advise you throughout your time at UCD. I encourage you to maximise every opportunity available to you during your time in University. In addition to academic opportunities, join clubs and societies, and participate in the many student events on campus.



SCHOLARSHIPS AND AWARDS

Both UCD and the Quinn School of Business offer a wide range of scholarship opportunities for high-performing students.

SCHOLARSHIPS AND AWARDS

Both UCD and the Quinn School of Business recognise student excellence and achievement through a wide range of awards. Each year over 80 scholarships, awards and medals are presented to students at the annual school awards ceremony.

ACADEMIC SCHOLARSHIPS AND AWARDS

UCD Quinn scholarships include:

- · KPMG Denis O'Connor Scholars Programme
- EY Scholars Programme
- · Quinn Business & Society Scholarship
- Mont Kavanagh Trust Enterprise Internship Scholarship
- Graduate Scholarships
- Stage Scholarships

In addition, UCD offers an extensive range of awards, prizes and scholarships to incoming and continuing students, including the Ad Astra Academy Scholarships, Entrance Scholars, University Scholarships, Choral Scholarships, Cothrom na Féinne Scholarship, Global Excellence Scholarships and the President's Award.

KPMG SCHOLARS PROGRAMME

The KPMG Scholars Programme, established by the UCD Quinn School and KPMG provides support to students throughout their academic journey offering various opportunities including mentoring and a summer internship.

Scholarships are open to students at the Quinn School and are awarded based on merit, achievements, and the potential to enable impact. Over the course of ten years there will be a total of 40 KPMG Scholars.



NOBEL DIALOGUE SCHOLARSHIP

The Nobel Dialogue Scholarship enables one Business student each year to participate in a truly global programme for future changemakers. Working within a team of ten students selected from across the globe, this scholarship brings students to Sweden each December to participate in the Nobel Week Dialogue in conjunction with the Nobel Prize Museum. As part of this high impact programme, students discuss and consider some of society's greatest challenges.

AMY FINNEGAN

Business & Law Student 2023 Nobel Dialogue Scholar

I can honestly say I have learned so much.
The experience was life-changing. I joined students from Australia and the US to present on the topic of Energy and Fast Fashion.





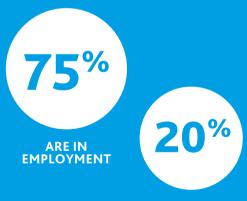
YOUR CAREER, YOUR FUTURE

Graduates from the UCD Quinn School are highly sought after in a range of fields such as accounting, banking and finance, management consulting, marketing, business operations, and technology, along with the public sector and not-for-profit organisations.

Increasingly, our graduates are among an entrepreneurial elite who are leading the way in a varying range of industries including financing, transportation and cosmetics.

We pride ourselves on our industry connections and have approximately 107,000 UCD business alumni shaping business practice around the world. Many leading organisations and alumni visit the school during the year for presentations and networking opportunities with our students. While the majority of our students go into full-time employment when they graduate, others choose to continue on to postgraduate study at the internationally renowned UCD Michael Smurfit Graduate Business School and other leading universities such as MIT, Imperial College London, the University of Cambridge, and the London School of Economics.

UCD GRADUATE OUTCOMES



IN FURTHER STUDY OR TRAINING

Information based on UCD Graduate Outcomes Survey of 2021 graduates within 12 months of graduation.

The balance of students are either seeking employment (3%) or involved in other activities (2%).

OUR ALUMNI

Our graduates are a diverse group of global thought leaders, entrepreneurs and trailblazers in many sectors and industries. Scan the QR code to learn more about our alumni through their online profile.





PATRICK WALSH CEO & Founder, Dogpatch Labs



AIMEE CONNOLLY CEO & Founder, Sculpted by Aimee



PATRICK FLANAGAN Paralympian & Financial Consultant, Mazars



JANE -ANN MCKENNA CEO, Dóchas



AOIFE CONNAUGHTON Director, Sustainability and Climate, Deloitte



FEARGAL HYNES Executive Director, Druid Theatre Company



THOMAS ARNOLD Founder and CEO, Fearless Media



MARY ISHABIYI Assistant Vice President, Senior Auditor, Bank of America



LORCAN NYHAN Head Of Training, The Communications Clinic



JOANNE HESSION Founder and CEO, LIFT Ireland



NIAMH TALLON Founder and CEO, Her Sport



JACK TEELING Founder & Managing Director, Teeling Whiskey Company



TOLUSE AKINLABI Senior Account Manager, Google



EIMEAR LAMBE Olympic Medalist, Business Consultant EY



JOE BARRETT Co-Founder and CEO, Applegreen

QUINN **INTERNSHIP PROGRAMME**

The UCD Quinn Internship Programme provides students with an opportunity to put theory and skills learned in the classroom into practice during their degree.

The UCD Quinn Internship Programme is an optional programme which Commerce and Economics & Finance students can apply to participate in. We have partnered with a range of companies from multinational professional services firms to local enterprises, to offer paid internships across a range of business disciplines. Our partners have recognised the high calibre of students coming from the Quinn School and increasingly consider these internship opportunities as a fundamental part of their graduate recruitment strategy.



Our Internship students receive ongoing support and advice from the Internship Manager. Academic Coordinator and Careers Network in the lead up to the application process and throughout the internship year. This includes CV and interview workshops, mock interviews with employers and a pre-internship training day to help prepare for the transition into the workplace.

During the Internship students are registered to a year long online reflective module designed to enhance the learning opportunities available throughout the year.

Assessment is structured on the work-based learning experience during the 9-12 month placement. Successful completion of the internship forms part of the student's Academic Transcript.

INTERNSHIP SCHOLARSHIP **OPPORTUNITIES**

Recognising the importance of broadening the range of opportunities available to students and the benefit of engaging with our community, the Quinn School recently launched two internship scholarship opportunities: The Quinn Business and Society Internship Scholarship and the Mont Kavanagh Trust Enterprise Internship Scholarship.

Our internship programme is popular among students with 80% of students opting to complete an internship this year.

INTERNSHIP PARTNERS INCLUDE:

























WHY DO AN INTERNSHIP? BENEFITS TO THE STUDENT

Watch our Quinn Internship Programme information video.





BUILDS professional networks



ENHANCES employability



SUPPORTS career decision making



PRACTICAL EXPERIENCE theory into practice



DEVELOPS awareness of workplace culture



PERSONAL +
PROFESSIONAL
skills development

SAANVI VASHISHT

Economics & Finance Student

During my internship at Microsoft, I was immersed in a culture of innovation, collaboration, and excellence that truly set the stage for an exceptional experience. The unwavering support I received from my team and senior directors was truly remarkable.

This internship has been a transformative experience, both personally and professionally. I had the opportunity to work on challenging projects that tested my skills and pushed me to expand my boundaries. The real-world experience I gained has undoubtedly prepared me for my future career.





ENHANCE YOUR GLOBAL EXPERIENCE

We have excellent links with close to 70 partner institutions across the world. Taking part in an exchange opportunity can further open your eyes to a different way of life, becoming an amazing personal experience that improves your business skills in the eyes of future employers.

Our partner universities include:

ASIA

- Peking University, China
- Shanghai Jiao Tong University, China
- University of Hong Kong
- The Chinese University of Hong Kong
- National University of Singapore

CANADA

- University of Toronto
- University of British Columbia HFC Montréal

EUROPE

- WU Vienna University of Economics and Business, Austria
- ESADE Business School, Spain
- Copenhagen Business School, Denmark
- ESSEC Business School, France
- Corvinus University of Budapest, Hungary
- Università Bocconi, Italy
- Rotterdam School of Management, Netherlands
- BI Norwegian Business School, Norway

OCEANIA

- The University of Auckland, New Zealand
- Australian National University, Australia
- The University of Sydney, Australia
- The University of New South Wales, Australia

NORTH AMERICA

The UCD Quinn School has a number of partner universities in the US that send students to study with us every year. This is an opportunity to network, meet friends and develop relationships with students of top-tier American business schools. Students join us from universities including Cornell University; University of Pennsylvania, University of Notre Dame and Boston College.

Our partner universities are reviewed and updated regularly. For the most up-to-date list of all the partner universities visit www.ucd.ie/quinn

WHY GO ON AN EXCHANGE?



EXPERIENCE

a new learning environment and culture



DEVELOP

and enhance your personal skills



ENJOY

new experiences



IMPROVE

employment opportunities



BUILD

your global mindset

BARRA O'MAHONY

Commerce Student

The Quinn School encourages students to broaden their horizons and the exchange programme provided me with the opportunity to study at Singapore Management University (SMU). Aside from being ranked in the Top 50 business schools globally, SMU's small class sizes makes the experience unique. Exploring new cultures and travelling across eight new countries was a personal highlight for me. Singapore also highlighted the strength of both the Irish diaspora and the UCD Business Alumni Network.





BUSINESS MENTORING PROGRAMME

The UCD Quinn Business Mentoring Programme is an optional programme for students in second year across all undergraduate programmes in the UCD Quinn School.

BUSINESS MENTORING

This is a six month programme running from November to April where undergraduate student mentees are matched with experienced UCD School of Business alumni mentors based on mentor expertise and career areas of interest to the mentees.

The mentoring partnership provides students with an opportunity to gain insights into the business and personal skills required to succeed in today's competitive economy and to increase their confidence and employability through development of professional and interpersonal skills. All of the mentors are experienced alumni from a diverse range of business roles and sector backgrounds, who are committed to sharing professional knowledge and expertise.

90% of students who took part in the mentoring programme felt they had improved their professional skills.

HOW DOES IT WORK?

The students and their alumni mentor commit to a minimum of three meetings. In addition to a training session, participants are supported throughout the programme by the Mentoring Manager.





EMMET O'REILLY
Commerce Graduate
Managing Director | Author

Over my four years with the programme, I've found the mentees to be highly motivated to learn from the process and very open to all advice given. The mentorship programme is a great opportunity for students to hear from seasoned professionals from a variety of sectors and provides the mentees with a different perspective as they consider career opportunities. The highlight for me of the mentoring programme has been witnessing the progress of the mentees during the process and to see how their confidence has grown. I would strongly encourage all students to embrace the opportunity to be mentored.



AINE BRADY
Commerce Student

I was partnered with Leanne Carrol, a commerce alumna, who recently started with Microsoft and their UX design team after working many years in marketing in New York. From day one, Leanne shared her experience, her knowledge and her time with me throughout this process as well as helping me improve my cv, cover letter and interview technique. She has gone above and beyond to help me further my skills and expand my knowledge of the industry and gave me an insight into the working world.

WHY TAKE PART IN MENTORING?



IMPROVE communications and professional skills



BUILD your social and academic confidence



GAIN INSIGHT into your future career







DEVELOP your approach to career planning



OUR PROGRAMMES

Our challenging and stimulating degree programmes are internationally recognised and highly valued business qualifications. A degree from the UCD Quinn School is an excellent start to a professional career, with options to suit many different types of students. Whether you have a strong quantitative aptitude, excel in languages or like solving problems or creating new ideas, there's a degree to suit you.

We aim to offer a truly rewarding experience to our students. Given our global reputation, our programme offerings are academically rigorous and are regularly reviewed to ensure they are at all times practically relevant to meet the needs of a rapidly changing global business environment.

Options at a	Options at a Glance					
Course Breakdown	Commerce	Commerce International	Economics & Finance	Business & Law	Diploma /Bachelor of Business Studies	BSc Sustainability
Duration	3 or 4 Year Degree	4 Year Degree	3 or 4 Year Degree	4 Year Degree	2 Year (DBS) + 2 Year (BBS)	4 Year Degree
Optional Internship*	✓	✓	✓			✓
Exchange (1 Year)		✓				
Optional Exchange (1 Trimester)	✓		✓	√		✓
Mentoring Programme	✓	✓	✓	✓		

^{*}Students undertaking Commerce and Economics and Finance can undertake an optional one-year internship. Commerce International and BSc Sustainability students can undertake a summer internship module for academic credit.

Bachelor of Business Studies is a part-time course, which is taught over 6 weekends per year.



SAMPLE TIMETABLE

On average, students in our full-time programmes have 18-22 hours of contact time per week, including lectures, tutorials and small group teaching. Outside of this, you will be expected to schedule time for study and class preparation as well as time to work on projects and assignments, either individually or in a group.

Below is a sample timetable to illustrate how students in our full-time Commerce programme could spend their time, but each student has their own individual schedule depending on their programme structure.

Class Times	Monday	Tuesday	Wednesday	Thursday	Friday
9:00	Maths for Business	Foundations of Management		Business Law	
10:00	Maths for Business	Foundations of Management	Business in Society	Business Law	Tutorial
11:00			Business in Society	Business in Society	Effective Learning and Development
12:00		Class Readings and Lecture Preparation		Business in Society	Effective Learning and Development
13:00			Careers Event - Talk by potential employer		
14:00	Class Readings and Lecture Preparation	Tutorial			
15:00	Inside Organisations		Class Preparation	Tutorial	Tutorial
16:00	Inside Organisations	Assignment Preparation	Class Preparation	Essay Preparation and Study	Study Time

Faculty and staff are dedicated to providing cutting-edge, transformational learning and development opportunities for students.



BACHELOR OF COMMERCE

BComm (Hons) (NFQ Level 8) CAO CODE: DN650

The UCD Bachelor of Commerce (BComm) degree has a long tradition at the forefront of business and management education in Ireland. The BComm provides a comprehensive and rigorous foundation in core business disciplines, whilst also allowing students to specialise in an area of business expertise.



WHY IS THIS COURSE FOR ME?

The BComm is a globally-recognised business degree, designed for ambitious and achievement-orientated students who want to make a significant impact in the business world. Combining strong theoretical understanding with the practical skills needed for graduate employment, students are reassured of a challenging and relevant course for the modern business world.

You will learn to become an independent and critical thinker and a cogent and compelling communicator; with the skills to work seamlessly in groups; to develop the technical and mathematical skills to analyse and make sense of business data and intelligence.

You will learn about the recent themes and trends transforming the business landscape, such as globalisation, technological change, and environmental sustainability.

WHAT WILL I STUDY?

In your first and second year, you will study a wide range of core business disciplines.

This will give you a solid understanding of the foundations of business. You will explore modules through numerous different assessments and project methods, including: case studies, presentations, and business simulations.

In your final year, you will have the option to focus your module choices on a specific business area or you may wish to continue studying modules from across the broad range of business disciplines.

With a wide range of electives, the BComm gives you the flexibility to develop your own personal niche of expertise with a degree of strong industry standing.

BComm students can choose from a catalogue of over 60 optional business modules, including Intro to Cryptocurrencies, Sustainable Finance, Entrepreneurship in Action, Global Marketing, and much more.

Throughout their studies BComm students will develop a critical awareness of business trends, issues, and developments and learn to demonstrate a strong analytical orientation towards decision-making and problem-solving.

MICHELE MANN

Commerce Student

After taking part in the BT Young Scientist and the UCD Nova BT Business Bootcamp in secondary school I developed a passion for entrepreneurship and innovation which led me to study Commerce at UCD. I was the recipient of the Business and Society Scholarship, which supported me to complete my internship in the voluntary sector with Special Olympics Ireland. This was an extremely valuable opportunity to gain experience with a recognised organisation.

The change from secondary school to university can be overwhelming at first but the UCD academic supports helped me keep on top of my studies while activities such as playing football played a huge part in helping me settle in. As a final year student, I am now reflecting on all of the amazing experiences the Quinn school, provided me with and I will be forever grateful.





BACHELOR OF COMMERCE

CAREERS AND GRADUATE STUDY OPPORTUNITIES

The versatility of the BComm degree ensures graduates can opt to follow pathways into many business sectors and enterprises.

- Accountancy

 (e.g., professional training in industry, audit/tax/management accountants, assurance associate)
- Banking and Finance (e.g., investment banker, stockbroker, venture capitalist, aviation finance associate, corporate banking analyst)

- Human Resources Management (e.g., HR/recruitment/compliance manager, training and development consultant)
- Information Systems (e.g., business analyst, ICT management, data and ai specialist, equity research analyst)
- Management (e.g., management/risk/ high growth/financial services consultant, entrepreneur, supply chain manager)
- Marketing (e.g., advertising, brand management, social media manager, media, communications and journalism, commercial sales associate, trade development executive)
- Graduate Study (e.g., aviation finance, strategic management, business analytics, human resource management)



ENTRY REQUIREMENTS

CAO Points 2023: 545 (Round 1)

Leaving Certificate Subject Entry Requirements
O2/H6 in Mathematics
O6/H7 in English, Irish, a third language
and two other recognised subjects

Length of Course
3 Years
(4 Years with Optional Internship

OPPORTUNITIES

Internship Optional One Year

Exchange OpportunityOptional Trimester Exchange in Stage 2

Mentoring Programme
Optional Programme



STAGE 1				
Autumn Trimester	Business in Society	Mathematics for Business	Effective Learning & Development	
Trimester	Business Law 1	Inside Organisations	Foundations of Managements	
Spring	Financial Accounting 1	Business Management Simulation	Microeconomics for Business	
Trimester	Digital Technologies in Business	Data Analysis for Decision Makers	Elective	

STAGE 2				
	Financial Accounting 2	Principles of Finance	Macroeconomics for Business	
Autumn Trimester	Digital Society	Marketing Firms Customers & Society	Elective	

Optional Trimester Abroad					
Spring Trimester	Management Accounting	Global Business	Sustainable Operations & Supply Chain Management		
rimester	Business Analytics	Business Option Module	Elective		

Optional Internship Year

	FINAL STAGE					
Autumn Trimester	Business Strategy	Personal Development Portfolio	People at Work			
	Business Option Module	Business Option Module	Elective			
Spring Trimester	New Venture Creative & Development	Business Option Module	Business Option Module			
	Business Option Module	Business Option Module	Elective			

^{*} The BComm programme is currently undergoing a review and modules are subject to change for 2024 Entry.



WHY IS THIS COURSE FOR ME?

Students of the BCIT course are well-grounded in the theory and practice of business management and equipped to understand and comment critically on business issues. To achieve a truly global perspective on business, it is necessary to immerse yourself in the culture and not just learn the vocabulary. Students are brought to a high level of language proficiency and cultural sensitivity, which enables them to live abroad for a year and to study business through their chosen language. While this immersive experience is a demanding challenge, education experts have shown that these multicultural competencies are strongly linked with innovative thinking and creative performance.

WHAT WILL I STUDY?

On applying, you will select two languages to study, choosing from Chinese, French, German, Italian or Spanish. With the exception of French, you will have the opportunity to study these languages from beginner level. At the end of the first trimester, students choose one of the two options to pursue as their language minor for the remainder of the course. While the European language options include a focus on literature and culture, the Chinese language option encompasses culture, politics, law and society.

Throughout the duration of the course, you will receive a firm foundation in core and specialist business disciplines, as well as developing your language proficiency to degree minor level.

INTERNATIONAL YEAR ABROAD

The year studying abroad at one of our highly regarded international business school partner universities is an integral part of the BCIT programme. When studying abroad in third year you will have two options:

The Modern Languages Route

With the European language minors, you will study business modules through the chosen language for the year, while the Chinese minor involves one trimester studying Chinese language and a second trimester studying business through English.

The Global Business Route

You will study international business abroad through English at one of our partner universities. In fourth year when you return to UCD, you will no longer study a language, but will concentrate solely on business subjects.

In third year, whether at home or abroad, you will also have an opportunity to participate in the BCIT summer internship module, and avail of academic credit for this experiential learning.

ENTRY REQUIREMENTS

CAO Points 2023: 544 (Round 1)

Leaving Certificate Subject Entry Requirements
O2/H6 in Mathematics
O6/H7 in English, Irish, a third language
and two other recognised subjects

Length of Course

4 Years

Language Options

Chinese, French, German, Italian & Spanish

SPECIAL ENTRY REQUIREMENTS

- An advanced level of French (H4) is required to take any French language combination.
- Applicants with advanced levels of Chinese are welcome on the course. Each applicant will take a placement test to ensure registration to the correct level of Chinese language at the start of the course.
- Beginners German combined with beginners Spanish is not available.

Note: You must be committed to spending an academic year abroad and have an interest in and aptitude for languages. Students are not recommended to select two new languages.

OPPORTUNITIES

Internship

Optional Students can undertake a summer internship module for academic credit.

Exchange Opportunity

Mandatory Full Year Abroad in Stage 3

Mentoring Programme Optional Programme



AMY JAFARI BComm International Student

The programme captivated me due to its promise of delving into business from a worldwide vantage point. UCD Quinn provided not only education but also a launchpad for my personal and professional growth. The Commerce International programme gave me a profound grasp of intricate global business dynamics. While learning Chinese within a business context was demanding, the rewards were immeasurable.

STAGE 1				
Autumn	Mathematics for Business	Business in Society	Inside Organisations	
Trimester	Foundations of Management	Language 1 Core Module	Language 2 Core Module	
Spring	Financial Accounting 1	Data Analysis for Decision Makers	Microeconomics for Business	
Trimester	Language Core Module	Language Core Module	Elective	

STAGE 2				
Autumn Trimester	Principles of Finance	Comparative Human Resource Management	Marketing: Firms Customers & Society	
	Language Core Module	Language Option Module	Elective	
Spring Trimester	Management Accounting	Digital Technologies in Business	Studies in Global Operations	
	Language Core Module	Language Core Module	Language Option Module	

STAGE 3 - FULL YEAR EXCHANGE					
Full Academic Year	Understanding the host country	Enhancing Chinese Language Abroad OR Language Experience Abroad	Students also take agreed Business Modules at the University Host Partner University		

	STAGE 4				
Autumn	Business Strategy	Business Option Module	Business Option Module		
(Language Core Module	Language Option Module	Elective		
Spring Trimester	New Venture Creation and Development	Business Option Module	Business Option Module		
	Language Core Module	Language Option Module	Elective		



BSc ECONOMICS AND FINANCE

BSc (Hons) (NFQ Level 8) CAO CODE: DN670

Recognised as one of the premier degrees in its field in Ireland and internationally, it equips students with outstanding expertise in quantitative methods, analytical skills and a rigorous preparation in economics and finance.



WHY IS THIS COURSE FOR ME?

If you have a strong interest or ability in economics, maths and statistics, this degree provides everything you need for a future career in the areas of financial economics, banking and finance.

The skills that this course develops are valuable on their own in many careers and provide the essential background for learning Economics and Finance.

WHAT WILL I STUDY?

First Year - Develop Your Knowledge
During the first year of this course, you will
develop your knowledge and understanding of
core principles, concepts, methods and theories
relevant to the study of Economics and Finance.

The emphasis initially will be on quantitative methods (Maths and Statistics) and Economics to build solid academic foundations on which competencies in Business and Finance will be advanced throughout the course.

Year 2 & Final Year - Apply This Knowledge You will then learn to apply this knowledge to practical and important problems faced by businesses and policy makers in a broad range of settings in the financial industry. In final year, depending on your area of interest you can specialise in the module areas of Economics, Finance or Maths & Statistics.

The Finance stream places emphasis on problems and applications relevant to the financial industry and corporate financial management.

If you choose the Economics or Maths & Stats stream, the emphasis will instead be on different aspects of economic analysis and quantitative methods needed to support (as a consultant or an analyst) and undertake (as a manager or a policymaker) decision-making in a corporate or policy-making setting.

CAREER AND GRADUATE STUDY OPPORTUNITIES

This highly regarded degree offers graduates exceptional prospects for future employment and study. Employment options may include:

- · Investment Banking
- · Analytics or Risk Analysis
- · Stock Brokering
- · Portfolio Management
- · Corporate Finance, Economics and Insurance
- FinTech and Data Science
- · Sales, Trading and Algorithmic Trading

ENTRY REQUIREMENTS

CAO Points 2023: 618 (Round 1)

Leaving Certificate Subject Entry Requirements H4 in Mathematics O6/H7 in English, Irish, a third language

Length of Course

3 Years

(4 Years with Optional Internship)

and two other recognised subjects

OPPORTUNITIES

Internship

Optional One Year

Exchange Opportunity

Optional Trimester Exchange in Stage 2

Mentoring Programme Optional Programme



DAVID BANKS

Economics and Finance Student

I chose the BSc Economics and Finance programme because of the wide array of potential employment opportunities. The course structure is laid out very well. In first and second year, an emphasis is put on understanding the mathematical and statistical concepts. There is a shift to applied learning in final year where the concepts taught initially are implemented further to finance and economics problems.

One of the highlights for me was the Quinn internship. I spent a year with IBI Corporate Finance in Dublin and was able to apply the knowledge I had learned during my studies while also learning new skills. I would thoroughly recommend this programme to any prospective students with a keen interest in maths and its application to the finance industry.

STAGE 1			
Autumn	Professional & Academic Development	Introduction to Finance	Linear Algebra with Applications to Economics
Trimester	Intro to Analysis (E&F)	Introduction to Business Analytics	Business in Society
Spring	Financial Differential Accounting 1 & Difference Figuritions	Principles of Macroeconomics	
Trimester	Advanced Calculus (E&F)	Statistical Modelling	Elective

STAGE 2			
Autumn Trimester	Introduction to Programming		Corporate Finance
minestei	Introduction to Probability	Econometrics	Elective

Optional Trimester Abroad			
Spring	Intermediate Macro- economics	Game Theory	Optimisation in Finance
Trimester	Financial Mathematics Foundations	Inferential Statistics	Elective

Optional Internship Year

FINAL STAGE				
	Advanced Micro- economics	Econometrics of Financial Markets	Financial Economics I	
Autumn Trimester	Mathematics & S	Statistics Stream		
	Economics Strea	m	Elective	
	Finance Stream	Finance Stream		
	Financial Economics II	Recent Research Topics in Finance	Applied Portfolio and Risk Management	
Spring Trimester	Mathematics & Statistics Stream			
	Economics Stream		Elective	
	Finance Stream			

UCD Lochlann Quinn School of Business

BACHELOR OF BUSINESS & LAW

BBL (Hons) (NFQ Level 8) CAO CODE: DN610

The Business & Law (BBL) degree combines law and business into a single degree, providing you with an ideal skill-set for the commercial world and offering valuable career flexibility.



WHY IS THIS COURSE FOR ME?

BBL graduates are uniquely equipped with the numeracy and financial literacy of a business degree combined with the analytical and advocacy skills that arise from legal training.

WHAT WILL I STUDY?

First, Second & Third Year

During your first three years, you will study both business and law modules in equal measure and you will learn how these two disciplines interrelate. The broad range of business modules includes:

- Accountancy
- Management
- Finance
- · Economics & Marketing

In addition to studying core Law degree subjects, such as Contract Law, Tort Law and EU Law, you may choose from a large variety of other law modules including:

- · Criminal Law
- · Revenue Law
- · Commercial Law
- Intellectual Property
- · Employment Law

Fourth Year

According to your preference and career plans, you can choose to specialise in Business or Law. Students choosing to focus more on the business side in their subject choice can pursue careers in corporate finance, management, accountancy or business analysis, with many graduates pursuing entrepreneurial pathways. BBL students can select the modules necessary for legal professional recognition, which allows them to go on to qualify as a solicitor or barrister, and work in legal practices in Ireland or abroad.

Note: The intensive nature of the BBL degree means that you will not have time to take extra modules as part of UCD Horizons.

CAREER AND GRADUATE STUDY OPPORTUNITIES

The modern economy demands flexible and adaptable professionals. Graduates interested in business can pursue careers in: Accountancy, Finance, Tax Consultancy, Corporate Banking, Business, Analytics, Business Development, Marketing and Journalism, as well as opting for careers in NGOs and becoming entrepreneurs. Graduates with requisite law modules who wish to become a solicitor or barrister can take further study postgraduation for legal professional recognition.

ENTRY REQUIREMENTS

CAO Points 2023: 555 (Round 1)

Leaving Certificate Subject Entry Requirements
O2/H6 in Mathematics
O6/H7 in English, Irish, a third language
and two other recognised subjects

Length of Course 4 Years

OPPORTUNITIES

Exchange Opportunity
Optional Trimester Exchange in Stage 3

Mentoring Programme
Optional Programme



GRACE ZHU Business & Law Student

Business and Law at UCD was my first choice of course as I felt the two subjects intertwined with each other and would provide endless diverse career paths. UCD offers a comprehensive range of modules ensuring students are more than prepared for their professional careers, regardless of which path they may choose.

A highlight of my time at UCD was during my third year. I had the honour of representing UCD Quinn in a strategic partnership with Howard University. We travelled to Washington DC to engage in a study week which was an enriching experience that broadened both my cultural awareness and helped me gain a global perspective. This partnership showcased UCD's commitment to fostering international connections and preparing students for a globalised world while also forging lifelong friendships.

STAGE 1			
	Mathematics for Business	Inside Organisations	Business in Society
Autumn Trimester	Constitutional Law: Institutional Framework	Contract Formation	Legal and Professional Skills
Carriera	Data Analysis for Decision Makers	Micro- economics for Business	Digital Technologies in Business
Spring Trimester	Constitutional Law: Fundamental Rights	Contract: Vitiating Factors and Remedies	Introduction to the Irish Legal System

STAGE 2			
Autumn Trimester	Principles of Finance	Digital Society	Marketing: Firms, Customers & Society
minester	Negligence and Related Matters	EU Constitutional Law	Criminal Liability
Spring	Financial Accounting 1	Business Analytics	Business Option Module
Trimester	Nominate Torts	EU Economic Law	Criminal Offences and Defences

STAGE 3			
Autumn	••	Business Option Module	
Trimester	Law Option Module	Law Option Module	Law Option Module

Optional Trimester Abroad			
Spring Trimester	Management Accounting	Global Business	Global Operations & Supply Chain Management
	Law Option Module	Law Option Module	Law Option Module

	S	TAGE 4	
Autumn	People at Work	Business Option Module	Company Law I
Trimester	Law Option Module	Law/ Business Option Module	Law/Business Option Module
Spring	New Venture Creation and Development	Business Option Module	Company Law II
Trimester	Law Option Module	Law/Business Option Module	Law/Business Option Module



WHY IS THIS COURSE FOR ME?

You can combine work, study and family commitments through a more flexible approach to your learning here at UCD. Our business diploma and degree programmes involve a blend of home study and monthly campus attendance, underpinned by an infrastructure of student supports.

The course is delivered through part-time weekend attendance on campus and home study. Attendance on campus is scheduled in two-day blocks (Fridays and Saturdays) over six weekends in each academic year.

After the first two years, successful participants will be awarded a Diploma in Business Studies (NFQ Level 7) and, after a further two years, a Bachelor of Business Studies Hons (NFQ Level 8).

WHAT WILL I STUDY?

You will develop a solid, conceptual understanding of business and organisational management, along with the knowledge application, communication and leadership skills necessary for the modern business environment.

First & Second Year

In the first two years, you'll be introduced to the fundamentals of management. You'll gain a thorough understanding of the main business disciplines and the principles of management in an Irish and global context. This stage of the course introduces you to the key business functions, including:

Management • The Future of Work & Organisations • People Management • Accounting • Business Law

• Economics • Digital Business & Social Media Strategy • Marketing Management.

We also have two academic skills modules, designed specifically to help and support you as you return to education.

Third and Fourth Year

In the Degree stage, you'll be introduced to the functions of strategic management. You will explore key aspects of modern business organisation, including:

Business Strategy • Supply Chain Management & Sustainability • HRM • Enterprise & Innovation

- Strategic Decision Making Financial Management
- Global Business. You will also have the opportunity to undertake a major project in a self-selected area of business management that allows you to develop industry specific knowledge in your selected field.

CAREER AND GRADUATE STUDY OPPORTUNITIES

Graduates have the opportunity to progress in their current organisations / industries or move in to completely new sectors and roles. Graduates work in a range of industries including pharmaceuticals, banking, healthcare, insurance, hospitality and tourism, education/training, marketing, IT and telecoms, and customer service.

On completion of the Bachelor of Business studies graduates will have obtained a degree of high industry standing that allows them to progress to a variety of postgraduate programmes such as an MBA or more specialised postgraduate study in project management, business strategy, HRM, management, marketing, etc.

PROGRAMME DETAILS

Length of Course

2 Years (DBS) + 2 Years (BBS)

ENTRY ROUTES:

A flexible admissions policy is in place, with two routes of entry; one based on mature years, life experience and academic aptitude and the second based upon matriculation (i.e., Leaving Certificate).

Option One: Mature Years To qualify on the basis of mature years, you must be at least 23 years of age on the 1st January of the proposed year of entry. Suitability will be based on age, work and life experience that is relevant to the course, and academic aptitude. The assessment process may include an interview and a writing skills test.

Option Two: Matriculation

To qualify on the basis of matriculation, you must be 21 on the 1st January of the proposed year of entry. To matriculate on the results of the Leaving Certificate, a student must present at least six subjects selected according to course requirements (Irish, English, Mathematics, and any two subjects accepted for matriculation not already selected) and must obtain a minimum of grade H5 (HD1) in two subjects and a minimum of grade O6/H7 (OD3/HE) in the remaining four subjects.

Applicants with a HETAC ordinary degree or a national/higher certificate (level 6) or diploma in business (level 7 qualification) or an equivalent may be eligible for exemptions.

Fees: The "Free Fees Initiative" does not apply to this course. Please see www.ucd.ie/fees

YEAR 1 MODULES (DBS)		
Academic & Transferable Skills	Skills for Higher Education	The Future of Work and Organisations
Marketing Management	Management	Accounting

YEAR 2 MODULES (DBS)		
People	Business	Business
Management	Economics	Environment
Digital Business &	Business	Introduction
Social Media Strategy	Law	to Finance

Y	EAR 3 MODULES (BBS	•)
Management Practice	Human Resource Management	Supply Chain Man- agement & Sustainability
Strategic Decision Making in a Digital World	Project Management	Elective Option: Global Business & Intercultural Skills or Accounting Infor- mation for Managers

YEAR 4 MODULES (BBS)		
Business Research Project		Business Strategy
Sustainable Business	Enterprise & Innovation	Elective Option: Financial Manage- ment or Managing People in Multina- tionals



ZSOFIA
DOSA
DBS Student

I decided to enroll into the DBS/BBS course to help me with progressing with my career. I made a career change five years ago and felt that taking this course would help me move along in my career. Personally, it was the best decision to start my career first and have some professional experience and then start a course related to my chosen career path. I can relate my learnings in the course to my professional

experience, and this makes it easier to understand the theory behind each subject. The lectures are very interesting and cover a lot of material, the schedule is created in a way to suit a busy schedule. The programme managers have offered an immeasurable amount of support to achieve my learning objectives throughout the year, and for me this is what made the difference in attending UCD's DBS Programme.



ASSOCIATED DEGREE PROGRAMME
BSC
SUSTAINABILITY

BSc (Hons) (NFQ Level 8) CAO CODE: DN240

The BSc Sustainability is a unique four-year multidisciplinary course in UCD that combines the business, economic, environmental and social dimensions of sustainability, enabling specialisation in one of those dimensions complemented by knowledge and skills from the others.



Sustainability is one of the greatest challenges of our time and becoming a key priority in company strategies and regulatory frameworks across all industries. It is enshrined in the UN Sustainable Development Goals and achieving it will require an integrated approach to the protection of the Earth and its inhabitants. The UCD Quinn School is delighted to join this exciting cross-university programme to offer business focused modules to students, in addition to the economics focused modules offered by the School of Economics.

In particular, the new BSc Sustainability with Business and Economics degree subject is an exciting opportunity for individuals interested in learning and developing the skill sets to think and act in interconnected ways while influencing sustainability and global development through business and in society as a whole. An interdisciplinary education in sustainability theory, policy and practice will equip you to work in areas such as renewables, clean technology management and energy efficiency within organisations, or advise industries on social and environmental strategies.

A wide range of graduate opportunities and pathways are available, including further specialisation through Masters programmes in Business, Economics, or Sustainability Policy or Practice.

Sustainability is one of the greatest challenges facing all industries.

The three degree subjects offered are:

Sustainability with Business & Economics

Sustainability with
Social Sciences, Policy & Law

Sustainability with Environmental Science

ENTRY REQUIREMENTS

CAO Points 2023: 530 (Round 1)

Leaving Certificate Subject Entry Requirements
O2/H6 in Mathematics
O6/H7 in English, Irish, and three
other recognised subjects

Length of Course 4 Years

OPPORTUNITIES

Internship

Optional Students can undertake an internship module in the summer of year 3 for academic credit.

Exchange Opportunity
Optional Trimester Exchange in Stage 3

For more information on Sustainability email askscience@ucd.ie

MODULE SPOTLIGHT

Sustainable finance is a module that provides students with the skills to incorporate environmental and social considerations into the investment decision making process.

SUSTAINABLE FINANCE

Finance will play a central role in accelerating the transition to a decarbonised and circular system by efficiently channelling resources to those that have the most sustainable and productive uses for them. This interactive module challenges students to consider investment decisions from multiple stakeholder perspectives by designing a sustainable and/or green business that is both profitable and creates a positive impact on stakeholders and society.

Students are also tasked with considering the social component of ESG by critically examining and identifying issues such as employee compensation, racial diversity, LGBTQ+ equality, inclusive hiring practices, and human rights along the supply chain.



WHAT WILL I LEARN?



DESIGNa green or sustainable business



ANALYZE
how to internalise and
quantify environmental
and social externalities





EVALUATEhow to invest sustainably
and responsibly without a
loss of return

YOUR COLLEGE EXPERIENCE

The UCD Lochlann Quinn School of Business is located on a vibrant and bustling campus, which offers our students a wide range of opportunities to extend their time in UCD beyond the classroom and get involved with extra curricular activities.

UCD STUDENTS' UNION

All students are automatically members of the UCD Students' Union, which represents, advises and supports students throughout their time in UCD. The Union also organises entertainment and events on campus throughout the year for students to attend.

Visit www.ucdsu.ie for more information.

UCD STUDENT CENTRE - SPORT & FITNESS

Our award-winning Student Centre and Sport & Fitness complex is the heart of extracurricular activities in UCD. Fully registered students have free access to the UCD Sport & Fitness Gym along with its calendar of fitness classes that run during the week. The Student Centre offers our students access to:

- 90-Seater Cinema Drama Theatre
- Debating Chamber TV and Radio Studios
- 50-Metre Swimming Pool Rock Climbing Wall

UCD SPORTS CLUBS

From competitive high-level teams who compete nationally and internationally, to introductory teams with a focus on the social experience, UCD Sports Clubs provide a huge range of opportunities for students to get involved.

Visit www.ucd.ie/sport/clubs to find out more.

UCD RES LIFE

Coming to live on campus in UCD can be an exciting time for many students. UCD Res Life is a programme aimed at building a community within UCD Residences through events, fitness classes and sporting activities, adventure days and cinema nights.

For more information visit www.ucd.ie/residences





STUDENT SOCIETIES

Student societies are a fantastic way to explore your interests and develop new ones. UCD has over 90 active student societies including the Musical Society and the Harry Potter Society, so there is something for everyone. Studying business, you may be interested in joining Datasoc, the Investors and Entrepreneurs Society or the Commerce and Economics Society.

Visit **societies.ucd.ie** for more information.

SOCIETY SPOTLIGHT UCD INVESTORS & ENTREPRENEURS SOCIETY

The UCD Investors and Entrepreneurs is one of UCD's largest societies with over 2000 active members. This society has a student managed fund (SMF) each year and is a fantastic opportunity for those interested in Global Markets.

Visit ucdie.ie for more information.

EXPERIENCE MORE

All students are automatically members of the UCD Students' Union, which represents, advises and supports students throughout their time in UCD.

ALTERNATIVE ENTRY PATHWAYS

OPEN LEARNING PROGRESSION PATHWAY

Open Learning is a flexible module based, part-time study pathway offered by UCD Access and Lifelong Learning (ALL). An Open Learning Certificate can be used to apply through the CAO for progression onto the BComm degree programme.

For more information visit www.ucd.ie/openlearning

HEAR/DARE

HEAR (Higher Education Access Route) and DARE (Disability Access Route) are third level admissions schemes which promote equity of access to higher education for school leavers either from socioeconomically disadvantaged backgrounds or school leavers with a disability or significant ongoing illness.

The Quinn School have a number of places to offer to eligible HEAR and DARE applicants in our full-time programmes.

MATURE STUDENTS

If you are at least 23 years of age on 1st January of the year you wish to enter college, you can apply on the grounds of mature years.

You will find detailed information on the requirements to apply for each degree programme as a mature applicant on the Course Specific Information section of the UCD website (Registry).

For more information visit www.ucd.ie/registry/admissions



ALI MAQSOOD BUTT

BComm Student

HEAR gave me the opportunity to obtain my number one choice of college course which meant so much to me. Once I got into college, I was given so much support. HEAR informed me about the various scholarships available to me as well as offering me the chance to become an Access Leader. I was awarded the Denis O'Connor KPMG Scholarship which completely changed my life and HEAR played a major contribution by helping me with the application process.



QQI-FET

It is possible to gain access to a number of UCD courses using a relevant QQI-FET (formerly known as FETAC) award. These applications should be made directly through the CAO, with places being allocated on a competitive basis.

Students with the relevant and appropriate QQI-FET Level 5 / 6 awards and modules, with a minimum of distinctions in five modules, may be admitted on a competitive basis to the BComm (QQI-FET Level 5 5M2102 award only) and Business and Law programmes (Range of QQI-FET Level 5 / 6 awards accepted).

For more information visit www.ucd.ie/registry/admissions

LEVEL 6 / 7 PROGRESSION

It is possible to apply for admission to year two of the Bachelor of Commerce programme in UCD on the basis of a Level 6 Higher Certificate or Level 7 Ordinary Degree with at least a Merit award.

There must be a significant curricula match between the level 6/7 programme and the Bachelor of Commerce. There is a maximum of 5 places in stage 2 for progression transfers in DN650 Commerce.

For more information visit www.ucd.ie/registry/admissions

CONNECT WITH US

ASK A QUESTION

If you have a question about any of our programmes email quinnschool@ucd.ie or phone +353 (1) 716 4833 to speak with our Student Recruitment and Marketing Manager.

VISIT OUR WEBSITE

For more information about the UCD Quinn School, our facilities and the programmes on offer visit www.ucd.ie/quinn

EVENTS

Keep up to date with the latest events taking place in the UCD Quinn School by registering an account on www.myucd.ie

TAKE A CAMPUS TOUR

Join a current UCD student on a tour of the UCD Ouinn School and wider UCD campus. Campus tours are available to prospective students throughout the year. Virtual campus tours are also available. Visit www.myucd.ie/visiting-ucd for available tours.

FOLLOW US ON SOCIAL MEDIA

Following us on social media is a great way to stay up to date with student life in the UCD Quinn School.

Find us @UCDQuinnSchool



















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ACCREDITED BY:

A MEMBER OF:

AWARDED:















